other outside board members. In the absence of such board members, fees must be reasonable when compared with amounts paid to outside directors of similar companies.

- (c) SBA approval required. You must obtain SBA's prior written approval of any management contract that does not satisfy paragraphs (a) or (b) of this section.
- (d) Recordkeeping requirements. You must keep a record of hours spent and amounts charged to the Small Business, including expenses charged.
- (e) Transaction fees. (1) You may charge reasonable transaction fees for work you or your Associate perform to prepare a client for a public offering, private offering, or sale of all or part of the business, and for assisting with the transaction. Compensation may be in the form of cash, notes, stock, and/or options.
- (2) Your Associate may charge market rate investment banking fees to a Small Business on that portion of a Financing that you do not provide.

Subpart H—Non-leveraged Licensees—Exceptions to Regulations

§ 107.1000 Licensees without Leverage—exceptions to the regulations.

The regulatory exceptions in this section apply to Licensees with no outstanding Leverage or Earmarked Assets.

- (a) You are exempt from the following provisions (but you must come into compliance with them to become eligible for Leverage):
- (1) The overline limitation in § 107.740.
- (2) The restrictions in §107.530 on investments of idle funds, provided you do not engage in activities not contemplated by the Act.
- (3) The restrictions in §107.550 on third-party debt.
- (4) The restrictions in §107.880 on expenses incurred to maintain or improve assets acquired in liquidation of Portfolio securities.
- (5) The recordkeeping requirements and fee limitations in §107.825 (b) and (c), respectively, for securities purchased through or from an underwriter.

- (b) You are exempt from the requirements to obtain SBA's prior approval for:
- (1) A decrease in your Regulatory Capital of more than two percent under §107.585 (but not below the minimum required under the Act or these regulations). You must report the reduction to SBA within 30 days.
- (2) Disposition of any asset to your Associate under § 107.885.
- (3) A contract to employ an Investment Adviser/Manager under §107.510. However, you must notify SBA of the Management Expenses to be incurred under such contract, or of any subsequent material changes in such Management Expenses, within 30 days of execution. In order to become eligible for Leverage, you must have the contract approved by SBA.
- (4) Your initial Management Expenses under §107.140 and increases in your Management Expenses under §107.520. However, you must have your Management Expenses approved by SBA in order to become eligible for Leverage.
- (5) Options obtained from a Small Business by your management or employees under § 107.815(b).
- (c) You are exempt from the requirement in §107.680 to obtain SBA's post approval of new directors and new officers, other than your chief operating officer. However, you must notify SBA of the new directors or officers within 30 days, and you must have all directors and officers approved by SBA in order to become eligible for Leverage.

Subpart I—SBA Financial Assistance for Licensees (Leverage)

GENERAL INFORMATION ABOUT
OBTAINING LEVERAGE

§ 107.1100 Types of Leverage and application procedures.

- (a) Types of Leverageable available. You may apply for Leverage from SBA in one or both of the following forms:
- (1) The purchase or guarantee of your Debentures.
- (2) The purchase or guarantee of your Participating Securities.
- (b) Applying for Leverage. The Leverage application process has two parts.